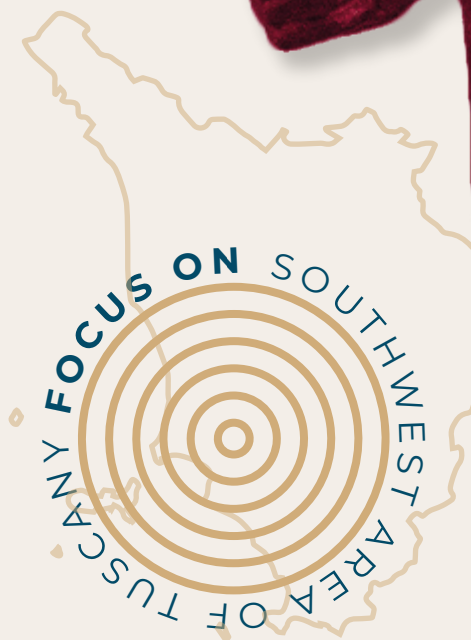


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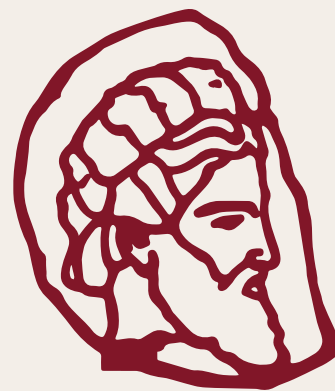
SAN

so.
giovese



featuring
TENUTE DEL CERRO

THE PRINCE OF TUSCANY



Tinia

was the god of the sky and the highest god in Etruscan mythology, equivalent to the Roman Jupiter and the Greek Zeus.

Sangiovese, the most widely planted red varietal in Tuscany, is referred to by different names in certain territories within the region. Along the southern coast in the province of Grosseto, the grape is known as Morellino ("little morel cherry"), while in Montalcino, the varietal is referred to as Brunello (Brunello meaning "brown," referring to the color of the stalks when the grapes are ripe), while in Montepulciano, the grape is known as Prugnolo or Prugnolo Gentile ("gentle" or "soft" plum).

The first testimonies linked to Sangiovese date back to the **Etruscan** people. The difference between the various Sangiovese clones grown throughout Italy is unclear as is the origin of the grape's name. One theory offers that the word Sangiovese is derived from the term, sanguis Jovis, the "**blood of Jupiter**" the Roman God of sky and thunder. Others think that sanguis refers to ancient rituals.

Sangiovese has the highest number of clones registered in the Italian National Registry, with a total of 102. While Sangiovese does not grow well everywhere in Tuscany, it is the principal grape in many famous wines of the region and performs differently in different areas. For example, in the cooler sites in Chianti Classico, the best results often occur with south or southwest-facing slopes between 250 and 500 meters of elevation. Sangiovese ripens very well in a warmer southern area such as Montalcino, as well as in the Maremma along the coast, thanks to abundant sunshine that is reflected onto the vineyards from the Tyrrhenian Sea.

In this September issue we are focusing mainly on the Southwest area of Tuscany, specifically **Montalcino** and **Montepulciano**.



CAMPAGNA FINANZIATA AI SENSI DEL REG. UE N. 1308/2013
CAMPAIGN FINANCED ACCORDING TO EU REG. N. 1308/2013



“*Sangiovese*, as a varietal, has an enormous capacity to adapt its behavior based on the environment in which it is grown.”

MONTALCINO

Montalcino is located 40 km from Siena; within this area are the Orcia, Asso, and Ombrone valleys that form an almost circular shape around the town of Montalcino. Formed over different geological eras, the hill of Montalcino has extremely variable soil characteristics in constitution and structure, making it difficult to generalize about such conditions.

The production area can be divided into four main areas (slopes) within which the differences are considerable. We can divide it in 7 Subzones:

Northeast: The northeast slope is mostly made up of clayey marl from the Pliocene era with clayey marl soil alternated with masses of alberese. Further up there is marl where the clay gradually leaves room for calcareous formations while at even higher altitudes, the land becomes richer with sandstone. SUBZONE: TORRENIERI (1) – MONTALCINO NORTH (2)

Northwest: This side of Montalcino is less used by wine cultivators, and there are still great extensions of forest. Even in this area there is the typical soil of Montalcino with limestone from marl and alberese shale alternated with areas containing clay or alluvial fragments. SUBZONE: MONTALCINO NORTH (2) MONTALCINO SOUTH (3) BOSCO (4)

South-East: Southeast of Montalcino towards the massive Monte Amiata, which was once a volcano and sacred mountain for the Etruscans, the land is composed of sandstone and marl rocks with the presence of tufa of volcanic origin. SUBZONE: CASTELNUOVO DELL'ABATE (7)

South-West: The southwest side that faces the sea and the Maremma is the hottest area in the entire territory of Montalcino. This marly land is dominated by great extensions of vineyards and the presence of marine fossils. SUBZONE: SANT'ANGELO IN COLLE / SANT'ANGELO IN SCALO (6) TAVERNELLE (5)



MONTEPULCIANO

Vino Nobile di Montepulciano, the first Italian wine to boast the label of the Denomination of Controlled and Guaranteed Origin (DOCG), is among the most ancient wines of Italy; the first documents in which it is mentioned date back to 789 AD.

Montepulciano, compared to the two Tuscan appellations of Chianti Classico and Brunello presents a greater homogeneity mainly due to the extension of the appellation. However, there are great differences within it, linked to the following factors:

Altitude ranges from 250 meters above sea level up to 690 meters above sea level. On the southern side of the appellation, there are great differences in the vineyards' altitude, which obviously affect the ripening period of vegetative productive development and climatic factors.

The character of the wines differ due to such factors as exposure to sunlight, location within the municipal territory, and composition of the soils. In fact, it is possible to distinguish within the denomination 4 macro zones and within them at least 40 additional micro-zones different for soils, exposure, and altitude.

The east side soils are characterized by clays on which sands and fluvial lake deposits rest. Wines are typically elegant with good aromas and of medium structure. On the west side are sandy or sandy-clayey soil, calcareous marl, limestone with a streak of sulfur; wines from these soils tend toward elegance and finesse with fine tannins and very fruity aromas.

The central site that is dominated by the city of Montepulciano is the most historical zone of the appellation and contains the highest density of vineyards. In this macro-zone, the land assumes substantial differences attributable to 3 large groups of land. First, there are soils that are rich in sands and pebbles, typical in the lower areas where there is good drainage and organic content; these wines often have a medium structure, tending toward finesse and elegance, rather than power.

Secondly, there are soils that are rich in clay and sandy clay, especially near the urban center of Montepulciano. This results in deeply structured wines with firm and decisive tannins.

Finally, there are soils with clayey sands that are rich in tuffaceous formations; these soils allow, excellent water retention. This particular soil composition of sand and tufo allows for the production of elegant wines, vibrant with fleshy tannins and with great organoleptic complexity.



TENUTE DEL CERRO

Founded in 1978, Tenute del Cerro began with the first acquisitions of Montecorona in Umbertide and Fattoria del Cerro in Acquaviva di Montepulciano and subsequently expanded with the acquisition of La Poderina in Montalcino, Còlpetrone in Gualdo Cattaneo and Monterufoli in Monteverdi Marittimo.

Their philosophy is to express authentic Italian emotion; and the renowned quality of the wines are guaranteed by the constant commitment of the winemaking and agronomist teams and the sage advice of the famous winemaker Riccardo Cotarella.

In the estate they have invested in indigenous varieties and in biodiversity, and are part of the Wine Research Team, a **network of 35 wineries** that share scientific know-how and carry on innovative experiments in the vineyard and in the cellar. Their mission is to preside and to highlight the origins of their products, the results of an extraordinary quality based on the respect for tradition.

Their property extends over **12,300 acres**, 741 under vines with Nobile di Montepulciano vineyards accounting for 230 acres, making this the largest private estate producing Vino Nobile wine. Owning all of their "Nobile" vineyards allows them to produce wines according to their own vision from 60 different plots that are vinified separately in order to maintain Sangiovese distinctiveness.



TOTAL
WINE
PRODUCTION
12,750 HI

TOTAL
GRAPE
PRODUCTION
1,900 tons

TOTAL **BOTTLES** PRODUCED
1,700,000



RELAIS VILLA GRAZIANELLA

TENUTE DEL CERRO

Villa Grazianella offers 11 rooms with 2 junior suites. All the rooms have a beautiful view on the Estate and each one of them is equipped with air conditioning, heating, TV, Wi-Fi and refrigerator. The interior design is made up of elegant tissues and accessories, and the original wood beams are still visible on the ceilings. Restaurant, conference room ideal for functions, meetings and weddings (over 60 people), swimming-pool, as well as a wine shop with tasting room, are the amenities that Villa Grazianella can offer to his guests.

<https://www.tenutedelcerro.it/en/estates/fattoria-del-cerro/booking-request>



Tuscany

360° experience
Book your stay

LA PODERINA

The Estate is located in front of the historical Benedictine abbey of Sant'Antimo, that dates back to 1st century a.c.

The estate has 2 apartments, equipped with kitchen, TV and Wi-Fi. A tasting room and a wine shop are available for our guests.

<https://www.tenutedelcerro.it/en/estates/la-poderina/booking-request>



WA=Wine Advocate · WE=Wine Enthusiast · WS=Wine Spectator
W&S=Wine & Spirits Magazine · VM=Vinous Media · JS=James Suckling · 3B=Tre Bicchieri

Producers listed
alphabetically by country

WINERY	WINE	VTG	90+ SCORES
Acinum	Amarone	2016	91 WE
Basilisco	Aglianico del Vulture Superiore	2013	93 VM
Basilisco	Sophia Vino Bianco	2019	92 VM
Basilisco	Teodosio Aglianico	2017	91 VM
Baricci	Brunello di Montalcino	2016	95 VM, 97 WS, 95 WE
Baricci	Brunello di Montalcino Riserva Nello	2015	96 VM, 97 WS
Brogli	Timorasso	2018	91 WA, 90 WE, 91 JS
Brogli	Gavi di Gavi Vecchia Annata	2010	92 WA, 91 WE
Brogli	Gavi di Gavi Vecchia Annata	2020	91 JS
Brogli	Gavi di Gavi Bruno Brogli	2016	92 JS
Camigliano	Poderuccio	2018	91 JS
Camigliano	Poderuccio	2019	90 JS
Camigliano	Rosso di Montalcino	2018	90 VM
Camigliano	Rosso di Montalcino	2019	90 JS
Camigliano	Brunello di Montalcino	2015	94 JS, 94 WA, 91 VM, 93 WS
Camigliano	Brunello di Montalcino	2016	91 WE, 93 WA, 92 WS
Camigliano	Brunello Paesaggio Inatteso	2016	94 WS, 95 WE, 93 VM, 96 JS, 94+ WA
Camigliano	Brunello Paesaggio Inatteso	2015	95 JS, 95 WA, 92 VM, 93 WS, 90 WE
Camigliano	Gualto Riserva	2015	97 WS
Campo alle Comete	Cabernet Sauvignon	2016	90 WE
Campo alle Comete	Bolgheri Superiore DOC	2015	94 WS
Campo alle Comete	Vermentino	2020	90 JS
Castello dei Rampolla	Trebianco Santa Lucia	2019	91 WE, 91+ WA, 93 JS
Castello dei Rampolla	Chianti Classico	2018	94 WE, 94 W&S, 92 WA, 93 JS, 92 WS
Castello dei Rampolla	Merlot Liu	2018	93 WS, 94 WA, 94 VM
Castello dei Rampolla	Sammarco	2017	95 WA, 95 VM, 98 JS, 95 WS
Castello dei Rampolla	D'Alceo	2015	95 JS, 97 VM, 91 WA, 94 WE, 96 WS
Castello dei Rampolla	D'Alceo	2016	97 JS, 97 VM, 96 WA, 96 WE, 97 WS
Cataldi Madonna	Montepulciano Malandrino	2018	92 VM
Cataldi Madonna	Montepulciano Abruzzo Toni	2015	92 VM, 93 WA, 92 VM
Colosi	Salina Rosso	2018	90 VM
Colpetrone	Rosso di Montefalco	2015	92 JS, 92 VM
Colpetrone	Sagrantino di Montefalco	2012	90 JS
Davide Fregonese	Barolo Cerretta	2014	90 WA, 92 WS
Davide Fregonese	Barolo Cerretta	2016	94 JS
Davide Fregonese	Barolo Prapo	2014	91, WA, 93 WS
Davide Fregonese	Barolo Prapo	2016	92 JS
Davide Fregonese	Barolo Prapo	2017	95 WE
Fattoria del Cerro	Vino Nobile di Montepulciano (Silineo)	2017	92 JS
Fattoria del Cerro	Vino Nobile di Montepulciano Riserva	2015	92 JS
Fattoria del Cerro	Manero Rosso	2020	90 JS
Feudi del Pisciotto	Baglio del Sole Nero d'Avola	2018	92 JS
Feudi del Pisciotto	Cerasuolo Valli	2018	90 WS, 92 VM
Feudi del Pisciotto	Merlot Valentino	2016	91 VM

Feudi del Pisciotto	Nero d'Avola Versace	2019	90 VM
Fond. Edmund Mach	Pinot Grigio	2019	90 VM
Fossacolle	Rosso di Montalcino	2018	91 VM
Fossacolle	Brunello di Montalcino	2016	94 JS, 95 WA
Fossacolle	Brunello di Montalcino Riserva	2015	95 JS, 91 VM
Gagliole	Chianti Classico Rubiolo	2018	92 JS, 90 WA
Gagliole	Chianti Classico Rubiolo	2019	91 JS
Gagliole	Valletta	2017	92 JS, 94 VM, 91 WS, 92 WA
Gagliole	Valletta	2018	92 JS
Gagliole	Chianti Classico Riserva Gallule	2016	92 W&S, 93 WS, 92 VM, 95 WA, 95 JS
Gagliole	Chianti Classico Riserva Gallule	2018	95 JS
Gagliole	Gagliole Rosso	2016	95 WA, 90+ VM, 93 JS
Gagliole	Gagliole Rosso	2018	95 JS
Gagliole	Pecchia	2016	93 JS
Ganghija	Barbera d'Alba Superiore	2016	90+ WA
Ganghija	Barbaresco Base	2016	94 JS, 91 WA, 93 WE
Ganghija	Barbaresco Giacosa	2016	93 WA, 90 WE, 92 WS
Garesio	Nizza DOCG	2017	91 WS
Garesio	Nizza Riserva DOCG	2015	91 WA, 92 WS
Garesio	Barolo Cerretta DOCG	2015	92 WA, 92 WE
Giovanni Rosso	Barolo DOCG	2015	93 WA, 93 JS, 92 WE
Giovanni Rosso	Barolo DOCG	2016	90 VM
Giovanni Rosso	Barolo Serralunga	2014	91 WA
Giovanni Rosso	Barolo Cru Cerretta	2014	92 WA, 90 W&S
Giovanni Rosso	Barolo Cru Cerretta	2016	94 WS, 97 WE, 95 WA, 95 VM
Giovanni Rosso	Barolo Cru Serra	2016	97 WE, 96 WA, 95+ VM
Giovanni Rosso	Ester Canale Nebbiolo	2016	94 WA
Giovanni Rosso	Ester Canale Barolo Vigna Rionda	2015	97 WE, 93 VM, 97 WE
Giovanni Rosso	Ester Canale Barolo Vigna Rionda	2016	97 WS, 94 WA, 95 VM
Giovanni Rosso	Etna Bianco	2019	91 JS
Giovanni Rosso	Etna Rosso	2016	92 WS, 93 WE, 91 W&S
La Lastra	Vernaccia	2019	90+ WA
La Poderina	Rosso di Montalcino	2018	90 VM, 90 WA
La Poderina	Brunello di Montalcino	2016	95 JS, 90 VM, 94 WA
Le Salette	Ripasso Valpolicella I Progni	2017	91 W&S
Le Salette	Ca' Carnocchio	2016	91 VM, 92 JS
Le Salette	Amarone Classico La Marega	2016	94 VM
Le Salette	Amarone Classico Pergole Vece	2016	91 VM
Le Salette	Recioto Pergole Vece	2011	93 W&S
Leone de Castris	Five Roses	2020	90 VM
Leone de Castris	Negroamaro Rosato Medaglione	2019	91 VM
Leone de Castris	Primitivo Villa Santera	2018	91 JS
Leone de Castris	Salice Salentino 50esima Vendemmia	2017	90 WS
Leone de Castris	Salice Salentino Donna Lisa	2016	92 WE, 91 VM
Leone de Castris	Salice Salentino Donna Lisa	2017	91 WS
Leone de Castris	Per Lui	2015	90 WS, 90 WE
Leone de Castris	Per Lui	2017	90 VM

Montevetrano	Montevetrano Red	2018	94 WS
Nuraghe Crabioni	Cannonau	2018	90 VM
Pacherhof	Kerner	2019	92 WE
Pacherhof	Pinot Grigio	2019	92 WE
Pecchenino	Dogliani San Luigi	2019	90 W&S, 90 WS
Pecchenino	Dogliani Superiore Siri d'Jermu	2018	91 WS
Pecchenino	Dogliani Superiore Bricco Botti	2016	91 WA, 93 JS, 93 VM, 90 WS, 91 W&S
Pecchenino	Langhe Bricco Ravera	2015	90 VM
Pecchenino	Barolo San Giuseppe	2017	90 WA
Pecchenino	Barolo Le Coste	2017	91 WA, 96 JS
Pecchenino	Barolo Bussia	2015	93 WA, 93 JS, 93 WS, 93 VM
Pecchenino	Barolo Bussia	2017	93 JS
Pecchenino	Alta Langa Metodo Classico	2016	90 WA
Produttori del Barbaresco	Barbaresco	2017	94 VM, 94 W&S
Produttori del Barbaresco	Barbaresco Riserva Asili	2016	97 VM, 97 WA, 97 WS
Produttori del Barbaresco	Barbaresco Riserva Montefico	2016	98 VM, 97 WA, 96 WS
Produttori del Barbaresco	Barbaresco Riserva Montestefano	2016	98 VM, 98 WA, 96 WS
Produttori del Barbaresco	Barbaresco Riserva Muncagota	2016	94+ VM, 96 WA, 95 WS
Produttori del Barbaresco	Barbaresco Riserva Ovello	2016	97+ VM, 96 WA, 95 WS
Produttori del Barbaresco	Barbaresco Riserva Paje	2016	96 VM, 95 WA, 95 WS
Produttori del Barbaresco	Barbaresco Riserva Pora	2016	95 VM, 95 WA, 95 WS
Produttori del Barbaresco	Barbaresco Riserva Rabaja	2016	98 VM, 98 WA, 97 WS
Produttori del Barbaresco	Barbaresco Riserva Rio Sordo	2016	94 VM, 96 WA, 95 WS
Rocca di Frassinello	Poggio alla Guardia	2017	91 JS
Rocca di Frassinello	Le Sughere	2017	92 WS, 92 JS
Rocca di Frassinello	Ornello	2016	93 VM
Rocca di Frassinello	Baffonero	2016	93 VM, 91 WE
Rocca di Frassinello	Rocca di Frassinello	2019	91 JS
Salvioni	Rosso di Montalcino	2018	93 VM, 91 WE
Salvioni	Brunello di Montalcino	2016	100 WE
San Leonardo	Sauvignon Blanc Vette	2019	90 WS
San Leonardo	Sauvignon Blanc Vette	2020	91 JS
San Leonardo	Riesling	2016	90 VM, 93+ WA, 91 WS
San Leonardo	Terre di San Leonardo	2016	91 JS, 91 VM, 92 WA
San Leonardo	Villa Gresti	2014	90 WS, 93 JS, 91 WA
San Leonardo	San Leonardo	2014	91 VM, 91 WS, 90 JS, 94+ WA
San Leonardo	San Leonardo	2015	92 JS, 97+ WA, 95 VM, 93 WS
San Leonardo	Carmenere	2015	94 VM
Santa Tresa	Rina Ianca	2019	90 WE
Santa Tresa	Cerasuolo	2018	90 W&S
Statti	Batasarro	2015	91 WE
Tenuta Luisa	Pinot Grigio	2019	90 VM, 92 JS
Tenuta Luisa	Cabernet Franc	2018	91 JS
Tenuta Luisa	Ribolla Gialla	2018	90 JS
Tenuta Luisa	Friulano	2018	92 JS
Tenuta Luisa	Sauvignon Blanc	2018	90 WS
Tenuta Luisa	Sauvignon Blanc	2019	91 JS

Tenuta Luisa	Merlot	2018	93 JS
Tenuta Pederzana	Lambrusco Grasparossa	2019	90 VM
Terra di Seta	Chianti Classico 480	2017	91 VM
Terra di Seta	Chianti Classico Riserva Guardo Giro	2016	93 VM
Terra di Seta	Chianti Classico Gran Selezione Ermo Colle	2016	93 VM
Terredora	Fiano di Avellino	2019	93 JS
Terredora	Fiano Campore	2016	93 JS
Terredora	Taurasi Fatica Contadina	2013	92 JS
Terredora	Taurasi Pago dei Fusi	2011	94 WA, 91 WS, 90 VM
Velenosi	Ludi	2016	92 VM
Vie di Romans	Chardonnay Ciampagnis	2018	95 JS, 90 VM, 94 WA, 90 WS
Vie di Romans	Chardonnay Vie di Romans	2018	91 WS
Vie di Romans	Chardonnay Vie di Romans	2019	94 JS
Vie di Romans	Friulano Dolee	2018	93 VM, 95 WA
Vie di Romans	Flors di Uis Bianco	2018	93 JS, 94 WA
Vie di Romans	Sauvignon Piere	2018	94 JS, 91 VM, 91 WA
Vie di Romans	Sauvignon Vieris	2018	95 JS, 93 VM, 93 WA



VELENOSI
ASCOLI PICENO

BRECCIAROLO
ROSSO PICENO SUPERIORE
DOC 2018



Ruby red color with garnet hues. The nose results intense with notes of red fruits, fresh violet flowers and spices. On the palate it is persistent, aromatic and full-bodied. A charismatic and distinct wine to be paired with BBQ, steak, and pasta!

